

USED VEHICLE APPRAISAL BOOKS

NAF-299 (2 Part)

USED CAR APPRAISAL REPORT

OWNER'S NAME _____ DATE _____
 ADDRESS _____
 INTERESTED IN _____
 MAKE _____ TYPE _____ YEAR _____
 V.I. NO. _____ LIC. NO. _____
 MILEAGE _____ SALESMAN _____

ITEM	CONDITION	COST REPAIRS \$
FINISH		
BODY AND TOP		
FENDERS		
TIRES		
STARTER		
BATTERY		
MOTOR		
TRANSMISSION		
REAR AXLE		
INTERIOR		
JACK		
POWER <input type="checkbox"/> BRAKES <input type="checkbox"/> STEERING <input type="checkbox"/>		
POWER <input type="checkbox"/> SEATS <input type="checkbox"/> WINDOWS <input type="checkbox"/>		
AIR CONDITIONING		
APPRAISED BY _____	TOTAL COST REPAIRS \$ _____	
	USED CAR AVERAGE VALUE _____	
	DEDUCTION FOR RECONDITIONING _____	
	ALLOWANCE _____	

299

WRAP AROUND COVER

NAF-298 (3 Part)

USED VEHICLE APPRAISAL

CUSTOMER NAME _____
 ADDRESS _____
 PHONE BUS _____ HOME _____ INTERESTED IN: _____ DATE _____
 MAKE _____ YEAR/AND MODEL _____
 BODY _____ MILEAGE _____ LIC. NO. _____
 V.I. NO. _____ TITLE NO. _____

ITEM	OK	RECOND. AMOUNT	ITEM	OK	RECOND. AMOUNT
FINISH			INSTRUMENTS		
VINYL/CONV. TOP			HORN		
BODY-FENDERS			WINDSHIELD WIPERS		
BUMPERS			AIR CONDITIONING		
CHROME-HARDWARE			RADIO <input type="checkbox"/> FM <input type="checkbox"/> STEREO <input type="checkbox"/> TAPE <input type="checkbox"/>		
GLASS			SEATS <input type="checkbox"/> PWR <input type="checkbox"/> STD		
TIRES <input type="checkbox"/> W <input type="checkbox"/> S <input type="checkbox"/>			WINDOWS <input type="checkbox"/> PWR <input type="checkbox"/> STD		
WHEELS			STEERING <input type="checkbox"/> PWR <input type="checkbox"/> STD		
WHEEL COVERS			LIGHTS & TURN SIGNALS		
SPRINGS-SHOCKS			TRANS <input type="checkbox"/> AUTO <input type="checkbox"/> STD		
MATS-CARPETS			BRAKES <input type="checkbox"/> PWR <input type="checkbox"/> STD		
UPHOLSTERY			CLUTCH		
ENGINE <input type="checkbox"/> 8 <input type="checkbox"/> 6 <input type="checkbox"/> 4			DIFFERENTIAL		
RADIATOR & HOSE			U-JOINTS		
FAN/OILER BELTS			MUFFLER & EXHAUST PIPE		
BATTERY & CABLES			TIGHTEN CAR		
GEN/ALTERNATOR			CLEAN-UP		
STARTER			RECOND. TOTAL		

DISPOSITION USED VEHICLE AVERAGE VALUE \$ _____

RETAIL "AS IS" RECONDITIONING \$ _____
 RECONDITION HANDLING \$ _____
 WHOLESALE APPRAISAL VALUE \$ _____
 SCRAP ALLOWANCE \$ _____

SALESMAN _____
 APPRAISER _____
 DEALER _____

THIS TRADE-IN OFFER EXPIRES _____ AND IS EFFECTIVE ONLY IF CAR IS IN SAME CONDITION AS WHEN INSPECTED.

WRAP AROUND COVER

These handy and convenient Appraisal Books are extremely versatile. Both style books have heavy duty wrap around covers to prevent write through. The last part stays in book for easy future referencing. Both have 25 forms/ book.

Form #	Description	5 books	10 books	25 books
NAF-298	3 Part	\$6.80/book	\$4.80/book	\$3.85/book
NAF-299	2 Part	\$6.40/book	\$4.60/book	\$3.65/book

USED VEHICLE APPRAISAL FORMS

NAF-290

This handy appraisal form is 9 1/8" x 5 1/2". They come in 3 part carbonless form. Packaged 100 per pack.

100	500	1000
\$25.00	\$85.00	\$150.00

USED CAR APPRAISAL

CUSTOMER _____ SALES/PERSON _____
 ADDRESS _____ DATE _____ TIME _____
 CITY, STATE, ZIP _____ PHONE H _____ W _____
 OCCUPATION _____ SOURCE OF CONTACT _____
 CHECK ONE: ORIGINAL OWNER UP REFERRAL UP BE BACK

MODEL DESIRED _____ CARS SHOWN _____ TYPE OF BUYER _____
 NEW _____ DISCOUNT DIFFERENCE
 USED _____ PAYMENT \$ _____

PRESENTATION	STOCK	DEMO	SHOP	WRITE	MANAGER	SELLING	ALLOWANCE	PRICE QUOTED	F & I

DATE TO FOLLOW-UP _____ COMMENTS: _____

RE. CONTRACT	DATE	IN PERSON	BY PHONE	SALES CONTRACT	APPOINTMENT DATE	RESULTS
1st						
2nd						
3rd						
4th						
5th						
6th						

LESS: GLASS OR INS. CLAIM
 DISPOSAL-Retail-Wholesale _____
 NET APPRAISAL _____
 Initials _____